



*Where equipment
reconditioning is an art.*
MONET MEDICAL, INC.

The Reconditioned Option.

Thank you for the opportunity to further introduce the products and services of Monet Medical. With cuts in healthcare reimbursements and a host of other factors pressuring the healthcare industry's ability to maintain margins, Monet Medical would like to present The Reconditioned Option.

Please find below a brief outline presenting the benefits of utilizing reconditioned medical equipment within your equipment portfolio as well as a brief description of our Equity Rental options.

Established in September of 2000, Monet Medical is able to source, biomedically and cosmetically recondition and then resell a wide range of biomedical equipment such as IV Pumps, Ventilators, Hospital Beds, Anesthesia / Vent units, Patient Monitors / Defibrillators, OR Tables and a host of other warranted capital equipment. Formal proposals are typically faxed within twenty-four hours from the time a verbal or written request for proposal is received.

As we have had the opportunity to provide and service hundreds of facilities here in the U.S with reconditioned medical equipment, we have been able to develop a list of various benefits our company is able to provide the healthcare industry. Benefits of purchasing reconditioned equipment items from Monet Medical, Inc. include:

- A viable alternative when expansion or replacement of existing inventory is needed and / or when the OEM no longer offers items still being used in the healthcare facility. Monet Medical has assisted many facilities to effectively extend the lifecycle / utilization of their existing equipment portfolios beyond initial valuations.
- Substantial reductions in capital equipment expenditures without decreasing the quality of patient care. Quality of patient care, in some instances, has increased with the purchase of reconditioned equipment for many U.S. facilities.
- Biomedically tested, warranted, reconditioned medical equipment for over 500 different types of moveable medical equipment. Functional / cosmetic condition of equipment, accessories and software revisions are according to the customer's needs / satisfaction. All equipment sold "Patient Ready" includes our standard one year parts and labor warranty.
- Assistance in maintaining balanced depreciation schedules and age of equipment when expansion of existing inventory is needed.
- Equity Rental options. Once an equipment description and quantity has been determined, Monet Medical will be able to present a formal Equity Rental proposal. At the end of the rental period, the facility has the option of "Buy All" or "Return All." If the option is to "Buy All" then the predetermined residual value for the equipment will become due. Once paid, the equipment becomes the property of the facility. Equity Rental options include 12, 24, 36, 48 and 60 month options.

Next time proposals are needed for moveable capital medical equipment, large or small, we hope you will contact us and request a custom sales proposal. We look forward to further lending our company's expertise and experience to your organization and providing the value found within *The Reconditioned Option*.

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The Monet Medical Reconditioning Process

The Staff of Monet Medical, Inc. takes great pride in their meticulous cosmetic and biomedical reconditioning processes. Each piece of moveable medical equipment is tracked by Serial Number, and is traceable through the reconditioning process. This ensures every unit produced by Monet Medical, Inc. meets or exceeds the Manufacturer's specifications. All items are backed up with our 1 year Limited Warranty.

Our Biomed process consists of an initial inspection, repair or replacement of worn components, service and replacement of consumable items such as filters and batteries, full testing and calibration in accordance with OEM specifications, and finally, a quality control inspection to ensure the unit is patient ready.

Our cosmetic reconditioning process consists of an initial inspection, thorough cleaning and resurfacing, repair, or replacement of worn parts and components, replacement of consumable items such as mattresses, pads, or batteries, painting, refinishing, and a final quality control inspection, ensuring all required processes have been successfully completed.

Each step is completed by experienced, trained staff and supervisors to meet or exceed our customers' expectations.

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Why choose Monet Medical, Inc. as your reconditioned medical equipment supplier?

- A viable alternative to the high cost of purchasing new biomedical capital equipment.
- Substantial reductions in capital equipment expenditures without decreasing the quality of patient care.
- Biomedically tested, warranted, reconditioned medical equipment for over 500 different types of moveable medical equipment.
- Assistance in maintaining balanced depreciation schedules and age of equipment when expansion of existing inventory is needed.
- Rent-to-Own payment options available.
- Immediate response to service issues that may arise after the sale. Shipping charges related to warranted equipment are paid by Monet Medical. Back-up units are normally in stock for commonly sold items that may be needed immediately.



Biomedically tested, warrantied capital equipment.

Each product Monet Medical carries is biomedically tested, reconditioned and warrantied to assure that it will meet industry standards and your expectations. We stand behind the equipment we sell. If you ever encounter service issues with your product after the sale, we will respond immediately to help you avoid costly equipment down time.

Limited Warranty

Monet Medical, Inc. warrants to the original purchaser, that equipment/items purchased will be free from defects in material and workmanship, under normal use and with appropriate maintenance. Warranty shall extend for a period of 12 months (10,000 hours for ventilators), from the date of shipment. Additional purchased extended warranties may extend to 24 and 36 months. Normal use and appropriate maintenance are defined, described and outlined by OEM. Defects in material and workmanship are defined as the functionality and mechanical operation of equipment to fulfill desired operations as declared within sales proposals, emails and other clearly written expressed content; cosmetic conditions that meet or exceed necessary sanitary, safety and regulatory conditions.

If purchased product proves to be operationally defective upon receipt or while under warranty, purchaser may contact Monet Medical, Inc to obtain an RMA number necessary for all returns and repairs. All returns must be authorized by Monet Medical, Inc. and include, RMA number, copy of invoice, serial number and written clarification of issue. Costs associated with shipping, parts, and labor regarding the repairs or replacement of equipment/items under warranty will be incurred by Monet Medical, Inc.

Monet Medical, Inc. will respond to warranty inquiries within 24 business hours. Allotted return time of repaired, reconditioned or recertified equipment is dependent upon cooperation of original purchaser, available parts and support from OEM. While under warranty, an OEM or Monet Medical repair technician may provide an on-site evaluation, repair or replacement, as necessary. Response time for onsite evaluations will occur after authorization by Monet Medical, Inc., purchaser authorization, confirmation and scheduled appointment. Response time to an on-site evaluation and repair will not exceed 14 days.

If, upon investigation, it is found that equipment/item has sustained damage that exceeds the scope of the Monet Medical, Inc. Limited Warranty, customer will be notified and given a Non-Warranty Repair estimate (NWR). If customer verifies, confirms and approves the estimate, they become responsible for costs and associated billing necessary to repair, recondition, recertify and return equipment/item.

Monet Medical, Inc. is neither responsible for, nor obligated to pay for, any financial losses sustained by "down time" of warrantied equipment/items while under repair, replacement, recalibration, recertification or return.

The liability of Monet Medical, Inc. under this limited product warranty does not extend to any abuse or misuse of this product or its repair by anyone other than an authorized Monet Medical, Inc. representative.

If equipment/items are purchased from Monet Medical, Inc. and repaired by a third party without prior written authorization, the terms of this warranty will be voided.

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www.MonetMedical.com



Biomedical Services

The biomed staff performs warranty repairs, as well as non-warranty work for customers who have existing equipment in need of repair or calibration. Other services offered by Monet Medical included specialized services such as software updates, and available extended service plans, which can prolong the useful service life of existing equipment. We offer no-cost, no-obligation estimates on all non-warranty work.

We service hundreds of different types of medical and scientific equipment, and specialize in repairing, servicing, and calibrating devices for the following categories:

- Infusion Therapy
- Enteral Feeding
- Hospital Beds
- Stretchers
- Gurneys
- Power Chairs
- O/R tables and procedure tables
- Patient Vital Signs Monitors
- ECG and Defibrillators
- Ventilators and Respiratory Devices
- Many others!

Customer Base

Monet Medical is proud of its' quality driven approach to medical equipment reconditioning. The benefits and quality we provide to our customers have been well-received in the U.S. health care industry for many years.

A major contributor to our success is the knowledge gained from our diverse customer base, including:

- Med-Surg Hospitals - Total Equipment Management Programs
- LTAC, Step-Down, and Rehab Hospitals
- Surgery Centers - Freestanding and Hospital based
- Laboratories - Clinical and Industrial Research
- Healthcare Practices - Clinics, Group Practices, and Veterinary
- Global Charitable Foundations
- Equipment Manufacturers, Distributors, Dealers, and Rental Companies
- Pharmacies and Home Health Care Providers
- Nursing Schools, Universities, Community Colleges, and Public K-12 Schools

A few of the Health Systems we work with:



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Quality reconditioned medical equipment, from a source you can trust.

Purchasing reconditioned medical equipment from Monet Medical substantially reduces capital equipment expenditures without sacrificing the quality of patient care. Monet Medical carries a variety of products and manufactures to meet your needs.

Anesthesia

Anesthesia systems complete with vaporizers, monitors, and updated software packages

Autoclaves

Complete wall systems or table top washer / sterilizers available.

Beds

Hospital beds for ICU, med surg and bariatric situations. We manufacture various replacement parts and offer new mattresses.

Blanket / Solution Warmers

Double or single cabinet blanket warmers with table top or stand alone features. Various solution warmers are available.

Carts

Various medical carts available to fit your needs.

Cast Saws

Hand held saws with or without vacuums.

Defibrillators

3 or 12 lead defibrillators with any configuration you may need.

We also carry AED's and accessories.

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Endoscopy

Complete endoscopy systems, colon, gastro, sigmoid scopes and much more.

Enteral Feeding

Choose from a variety of feeding pumps that will fit your patient needs.

Electro Surgical Units

ESU's with carts, bi-polar switches and accessories. Various models and makes.

Exam Tables

New or older style exam tables with power options. We also carry procedure chairs. Every unit can be re-upholstered to preferred custom colors.

Imaging

Bladder scanners, ultrasound and C-Arms.

Incubators, Isolettes and Infant Warmers

Various models with new pads, probes and accessories. Transport models are also available.

Infusion and Syringe Pumps

Large volume, syringe, PCA, ambulatory, and others. We have smart pumps and older generation pumps. Ask about our Education Libraries.

Patient Monitors

Pulse oximeter, SPO2, vital signs monitors, EKG / ECG. Nellcor & Masimo are available. Monitors, EKG / ECG – Nellcor & Masimo available.





Refurbished IV Pumps: PH00554
Refurbished Capital Equipment: MS03258



CONTRACTED SUPPLIER



CONTRACTED SUPPLIER



Universal Hospital Services
Service you can count on.



Patient Warmers

Hyper / Hypo patient, blanket and solution warmers.

Sequential Compression Device (SCD)

New and older Kendall models are available.

Surgical

We have tables, pads, OSI frames and lights. Pick out equipment to complete your surgical room.

Stainless Steel

Stainless steel items including stands, holders, steps, bassinets, trays and more.

Stretchers

Hill-Rom, Stryker, Hausted and many more. Patient Transport, birthing, procedure or recovery.

Slit Lamp

Various makes and models of slit lamps to fit your needs. .

Ventilators

Adult, neo-natal, infant, transport, bi-pap, cpap and much more.

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Please feel free to contact us with any further questions you may have, surplus equipment you would like to sell, or to request a specific custom sales proposal.

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CERTIFIED BAXTER SERVICE CENTER
SMITHS MEDICAL OFFICIAL SERVICE CENTER
MEDASSETS CONTRACTED VENDOR
NDC CONTRACTED VENDOR
ALARIS / CARFUSION OEM TRAINED
SIGMA SPECTRUM OEM TRAINED

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